

# Target Market Determination

## Deposit accounts

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| <b>Product</b>                 | Business Term Deposit – 8 month special                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>Issuer</b>                  | Community First Credit Union Limited ABN 80087649938 AFSL/Australian credit licence 231204                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>Date of TMD</b>             | 12 January 2026                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Target Market</b>           | <p><b><i>Description of target market</i></b></p> <p>Business clients who:</p> <ul style="list-style-type: none"> <li>• need the certainty of a fixed rate of interest on their savings</li> <li>• do not need the ability to withdraw funds at call prior to maturity of the deposit</li> <li>• prefers payment of interest in full upon maturity</li> </ul> <p><b><i>Description of product, including key attributes</i></b></p> <p>This is a Business Term Deposit and the key features of this product are:</p> <ul style="list-style-type: none"> <li>• fixed interest rate for 8 months</li> <li>• Invest from \$10,000 up to \$1 million (deposits over \$1 million subject to approval).</li> <li>• No monthly account keeping fee</li> <li>• interest paid on maturity</li> <li>• Offer available until 28 February 2026 or until allocation is reached</li> <li>• some fees and charges may apply. Refer to current fees and charges schedule</li> <li>• A penalty may apply for early redemption of the term deposit</li> </ul> |
| <b>Distribution Conditions</b> | <p><b><i>Distribution conditions</i></b></p> <p>This product is distributed by the issuer through the following channels:</p> <ul style="list-style-type: none"> <li>• Stores</li> <li>• Call centre</li> <li>• Online</li> <li>• Treasury team</li> <li>• Third party agreements</li> </ul> <p>Distribution conditions for this product include:</p> <ul style="list-style-type: none"> <li>• ensuring that clients meet the eligibility requirements for the product</li> <li>• ensuring that distribution is by appropriately trained staff</li> </ul> <p>There are no other distributors for this product.</p>                                                                                                                                                                                                                                                                                                                                                                                                                          |

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**Review Triggers**

The review triggers that would reasonably suggest that the TMD is no longer appropriate are:

- A significant dealing of the product to consumers outside the target market occurs;
- A significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate;
- A material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate;
- Material change to fees or interest rates
- Material changes to withdrawal or transaction methods
- 5% or more of members aren't businesses

The *Product Governance Framework* includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG 274.

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**Review Periods**

**First review date:** November 2026

**Periodic reviews:** annually in November

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**Distribution Information Reporting Requirements**

The following information must be provided to Community First Credit Union by distributors who engage in retail product distribution conduct in relation to this product:

| Type of information                    | Description                                                                                                                             | Reporting period                                                                     |
|----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| Complaints                             | Number of complaints                                                                                                                    | As soon as practicable, and in any case within 10 business days after becoming aware |
| Significant dealing(s)                 | Date or date range of the significant dealing(s) and description of the significant dealing (eg, why it is not consistent with the TMD) |                                                                                      |
| Sales <b>outside</b> the target market | Number of sales<br>\$ value of sales                                                                                                    |                                                                                      |