

# Target Market Determination

## Deposit accounts

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| <b>Product</b>                 | Pink Everyday account/Everyday account                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>Issuer</b>                  | Community First Credit Union Limited ABN 80087649938   Operating as Community First Bank   AFSL and Australian credit licence 231204                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>Date of TMD</b>             | 1 September 2025                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>Target Market</b>           | <p><b><i>Description of target market</i></b></p> <p>Members aged 18+ who need access to a wide range of transactions including card access, online transfers and cash to manage their everyday spending and banking.</p> <p><b><i>Description of product, including key attributes</i></b></p> <p>This is for the Everyday Account and Pink Everyday Account and the key features of this product are:</p> <ul style="list-style-type: none"> <li>• Monthly fee (waived if criteria met)</li> <li>• optional Debit Card</li> <li>• ATM access for cash</li> <li>• ability to complete transfers to another Community First account or account externally</li> <li>• payments via Osko and Apple Pay, Google Pay and Samsung Pay</li> <li>• access via internet banking and mobile banking app</li> <li>• eStatements</li> <li>• direct debits and credits, periodical payments and BPAY</li> <li>• Option to choose between two branded cards, one supports a worthy cause</li> <li>• some transaction fees, service fees and staff assisted transaction fees apply</li> <li>• other fees and charges may apply. Refer to the current fees and charges schedule</li> </ul> |
| <b>Distribution Conditions</b> | <p><b><i>Distribution conditions</i></b></p> <p>This product is distributed by the issuer through the following channels:</p> <ul style="list-style-type: none"> <li>• Stores</li> <li>• Mobile lenders</li> <li>• Call centre</li> <li>• Online</li> <li>• Third party introducer</li> </ul> <p>Distribution conditions for this product include:</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

- ensuring that retail clients meet the eligibility requirements for the product
- ensuring that distribution is by appropriately trained staff

There are no other distributors for this product.

### Review Triggers

The review triggers that would reasonably suggest that the TMD is no longer appropriate are:

- A significant dealing of the product to consumers outside the target market occurs;
- A significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate;
- A material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate;
- Material change to fees or interest rates
- Material changes to withdrawal or transaction methods
- 20% or more of members aged under 18
- 20% or more of accounts close within any one month

The *Product Governance Framework* includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG 274.

### Review Periods

**First review date:** annually in November.

**Periodic reviews:** Everyday year after the initial and each subsequent review.

### Distribution Information Reporting Requirements

The following information must be provided to Community First Bank by distributors who engage in retail product distribution conduct in relation to this product:

| Type of information                    | Description                                                                                                                             | Reporting period                                                                     |
|----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| Complaints                             | Number of complaints                                                                                                                    | As soon as practicable, and in any case within 10 business days after becoming aware |
| Significant dealing(s)                 | Date or date range of the significant dealing(s) and description of the significant dealing (eg, why it is not consistent with the TMD) |                                                                                      |
| Sales <b>outside</b> the target market | Number of sales<br>\$ value of sales                                                                                                    |                                                                                      |